

SALARY QUESTIONS

What is your job title/position?

How long have you been in this position? Are you on probation?

What did you do before? How much did you earn?

How long did you hold your prior position?

Are you paid directly by your company? Are you on contract with them?

Are you guaranteed hours or paid a base salary?

Do you typically work overtime?

How much extra yearly income do you earn from overtime?

Is there normally a lay-offs or “shut-down” period at your workplace? How long/often?

PART-TIME INCOME QUESTIONS

What is your job title/position?

How long have you been in this position? Are you on probation?

What did you do before? How much did you earn?

How long did you hold your prior position?

Are you paid directly by your company? Are you on contract with them?

Are you guaranteed hours or work on an “as needed” basis?

Do your hours fluctuate with the season/market?

Are income taxes deducted on your paystub?

What is your average income?

COMMISSION QUESTIONS

What is your job title/position?

How long have you been in this position? Are you on probation?

What did you do before? How much did you earn?

How long did you hold your prior position?

Are income taxes deducted on your paystub?

Is part of your income guaranteed?

How much on average is the commission portion of your total income?

Do you report business income as a self-employed person to Revenue Canada?

What is your average net income?

What is your average gross income?

What expenses do you write off?

SELF-EMPLOYED QUESTIONS

How long have you been self-employed?

What did you do before? How much did you earn?

How long did you hold your prior position?

What product or service does your company offer?

Do you have a registered business license?

Do you employ an accountant to produce financial statements?

Is your company incorporated, or are you self-employed/partnership?

Does your income fluctuate with the season/market?

What is your average net income?

What is your average gross income?